



Interior Furnishings Specifications, professionally executed.  
**Work in Earnest.**

Give your team every advantage.

Earnest iFs makes it easy to manage mountains of FF&E data, stay on top of revisions, and deliver flawless specifications.

When information is managed in a relational database it can be sorted, filtered, calculated and displayed in endless ways. Add a well designed end-user interface and a variety of professional looking, ready-to-deliver reports and you've got Earnest iFs®, the favorite "secret weapon" of furnishings specifiers.

Earnest iFsv20 is here!

- |                        |                       |
|------------------------|-----------------------|
| Specifications         | Seating               |
| Quantification         | Case goods            |
| Manufacturers          | Files and Shelving    |
| Dealers and Suppliers  | Panels and Components |
| Budgets                | Tables                |
| Standardized room sets | Lighting              |
| Unique room contents   | Equipment             |
| Room finishes          | Accessories           |
| Standardized notes     | Carpet                |
| Shipping instructions  | Wall coverings        |
| C.O.M.                 | Floor coverings       |

The collage displays several reports generated by Earnest iFs:

- Reap - Panel Library:** A table listing materials like 'Rough & Ready', 'NeopGel', and 'CypressLine' with columns for Manufacturer, Product, Number, Color, No. Panels, C.O.M., and Price.
- Reap - Rooms:** A summary report for 'ACME Industries, Building 1' showing room details for DEPARTMENT: 101, 102, and 103, including Room Name, Room Type, Location, Price, and Item Set.
- Budget Summary - Items:** A table summarizing costs for 'Accessories' and 'Casegoods' with columns for Description, Manufacturer, Unit Cost, C.O.M. Cost, Quantity, and Amount.
- Specification - Items:** A detailed specification for a 'Lounge Chair' (Item Code: CH 09), including manufacturer (Koolhaas), product name (Egg), and a detailed description of the chair's features and materials.



**Earnest iFs**® is an application designed specifically for architects, designers and facility managers.

Simply an ideal tool for managing furnishings specifications, quantification and budgets.

**Intuitive** and uncluttered end-user interface.

**Configurable** to suit a wide variety of projects and programming styles.

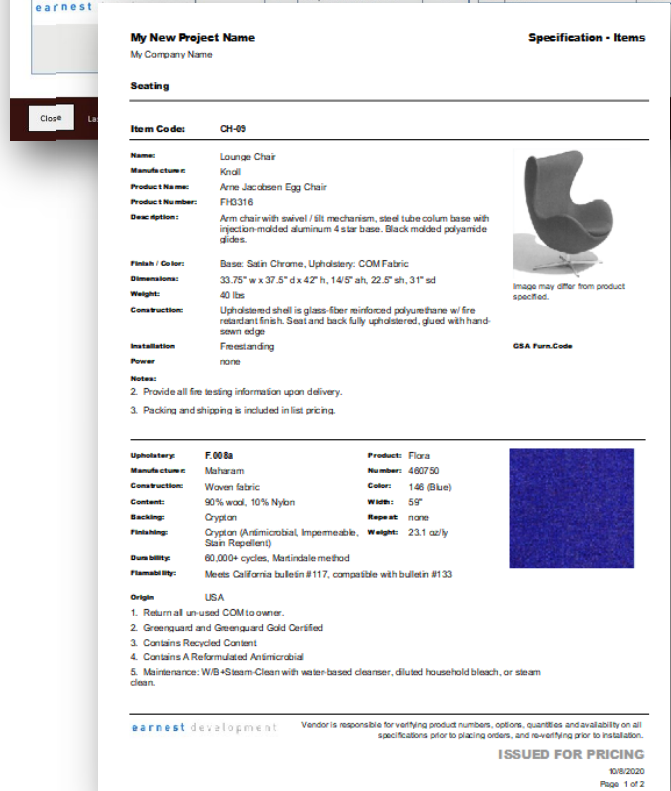
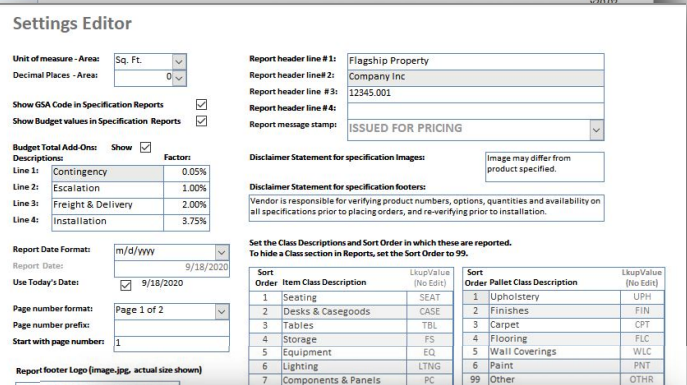
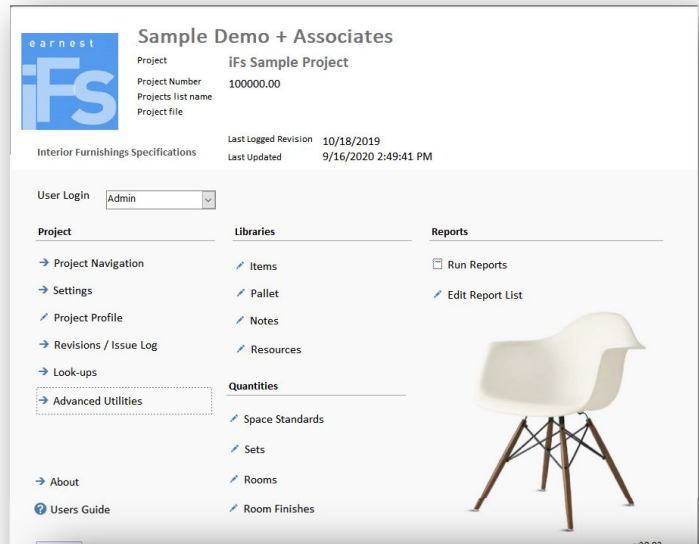
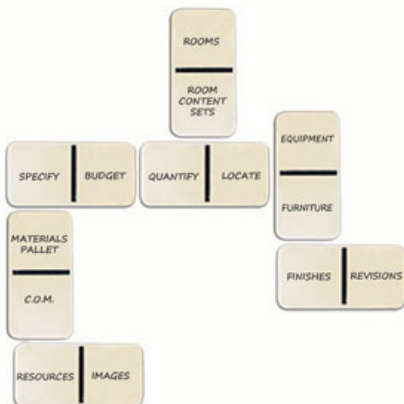
**Streamlines** the effort of data input, reporting and keeping up with changes.

Enforces **data integrity** and **consistency**.

**Flexible** to support different process and workflow realities.

**Customizable**, open architecture running on Microsoft Access®.

True **quality assurance** that only a database application can provide.





**Project Navigation** (1)

- ACME Industries, Building 1
- Amalgamated Technologies
- CMC LA
- EXCIM Insurance Headquarters
- French Bank Alt Scheme
- French Bank LLC
- French Bank Phase II
- iFs20 Dat File (shell)
- iFs20 Sample Project**
- Western Regional Clinic
- X Bank

Selected: **Current Project**  
C:\Earnest\iFs20\iFs20SMP.accdb

**New Project** (2)

Name for Projects List: MS Bldg 403  
File name and path: C:\J Project Data Files\ifsdata\_MS403.mdb

Data source:  
 New database (empty, no records)  
 Copy from an existing project  
Source Project: Template - MS  
 Copy the entire database (all records)  
 Copy Sets, Standards, Libraries and Resources  
 Copy Library and Resources

**Settings Editor** (3)

Unit of measure - Area: Sq. Ft.  
Decimal Places - Area: 0

Report Date Format: m/d/yyyy  
Report Date: 9/18/2020  
Use Today's Date:  9/18/2020

Report footer Logo (image.jpg, actual size shown):

Report header line #1: Flagship Property  
Report header line #2: Company Inc  
Report header line #3: 12345.001  
Report header line #4: ISSUED FOR PRICING

Set the Class Descriptions and Sort Order in which these are reported.  
To hide a Class section in Reports, set the Sort Order to 99.

Sort	Item Class Description	Lookup/Status (No Edit)	Sort	Order Pallet Class Description	Lookup/Status (No Edit)
1	Seating	SEAT	1	Upholstery	UPH
2	Desks & Casegoods	CASE	2	Finishes	FIN
3	Tables	TBL	3	Carpet	CPT
4	Storage	FS	4	Flooring	FLC
5	Equipment	EQ	5	Wall Coverings	WLC
6	Lighting	LTNG	6	Paint	PNT
7	Components & Panels	PC	99	Other	OTHR
8	Accessories	ACC			
99	Ceiling	CLNG			
99	Other	OTHR			
99	Softgoods	SOFT			

**Revisions / Issue Log** (4)

Date	Description	By
7/15/2008	Preliminary	jle
9/1/2008	DD submittal	jle
9/30/2008	Pricing set	ch
10/10/2008	VE revisions	LS
10/16/2008	DD submittal Preliminary Pricing set VE revisions	

RevLogID: (New)  
Last Update: 10/16/2008 5:00:04 PM (6)

Handle multiple users and an unlimited number of projects.

Each iFs project is managed in a separate, independent data file. This keeps the files small and portable to work with when traveling and off-network.

In a networked environment, projects can be viewed and updated by the entire team simultaneously.

Projects are created in just a few steps and can be jump-started with data brought in from other projects or your own in-house iFs project templates.

Configuration settings and naming conventions make iFs the right tool for a wide variety of projects and programming styles.

Revisions and milestones are tracked and referenced to formal "Log" entries

Pull-down lists used in editors throughout the application support efficiency and accuracy.

Lookup values that populate the pull-down lists are editable and can be added on-the-fly.

A timestamp is automatically updated each time a record is changed.



The **Libraries** are manage individual specifications, organized into user-defined categories.

The **Items library** Includes furniture, fixtures, equipment and accessories organized into ten categories.

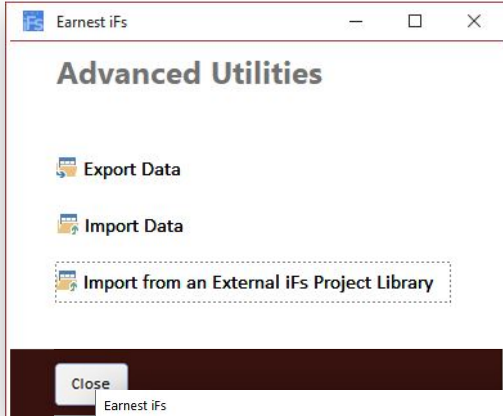
- Each item specification can have multiple materials assigned from the **Pallet library** and
- Multiple standardized notes from the **Notes library**.

The **Pallet library** Materials and finishes that are associated with **items** in the Items library, like upholstery fabric, and **room finishes**, like carpet.

The **Notes library** A running collection of standard notes that can be applied to any number of specifications.

The **Resources library** Contains company and contact information that can be assigned as:

- **Manufacturer** companies, or
- **Representive/Dealer** companies.

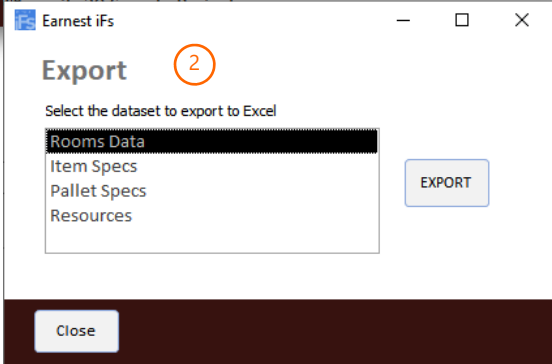
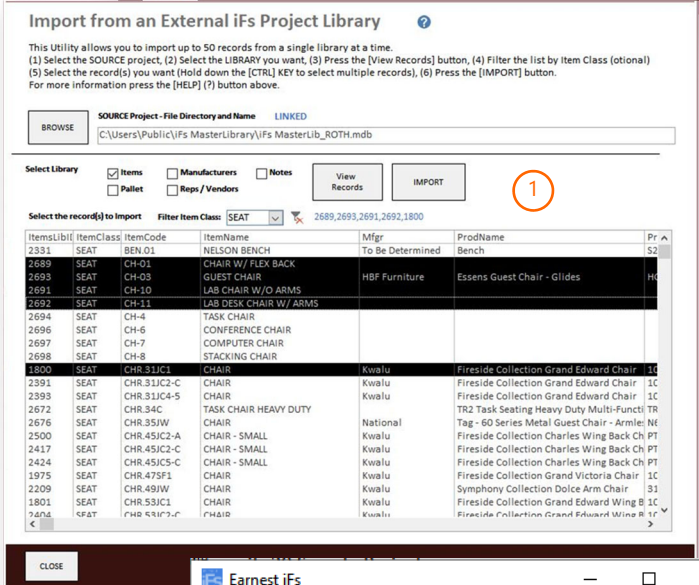
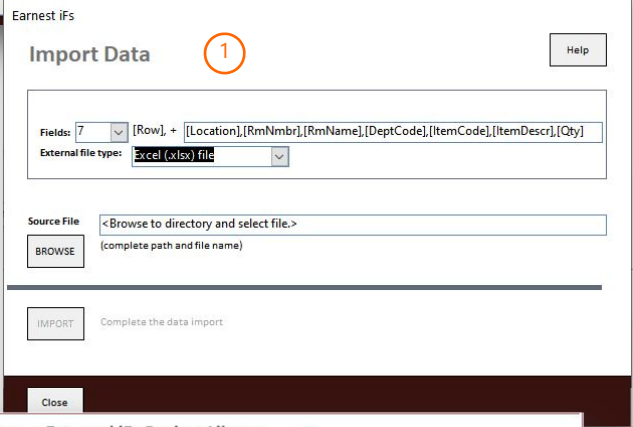


### Advanced Utilities

1 **Import** options make it easy to bring in data from outside sources, such as spreadsheets and other iFs projects.

2 **Exporting data** is also accomplished by making just a few choices.

In addition, a number of reports also provide the option of exporting to Excel.





## Quantification

Quantification is an optional feature in iFs. In order for iFs to generate quantities, specifications are assigned to **Item Sets**, and **Item Sets** are assigned to **Rooms**.

1

Room Number	Room Name	Dimx	Sq. Ft.	Orig. Ht.	Item Set (1 = unique)	Room Type	Space Htd	Department	Building	Location	Pha
2010E	File Room		0		u			Strategic Management	A	Street Level	2B
2010F	Office		0		u			Strategic Management	A	Street Level	2B
2010G	Office		0		D Station			Strategic Management	A	Street Level	2B
2010H	Resource Library		0		u			Strategic Management	A	Street Level	2B
2013	Child Care Center		0		u			Childcare Center	A	Street Level	2A
2013.01	Office		0		E Station			Supervised Visitation	A	Street Level	2A
2013.02	Office		0		u			Supervised Visitation	A	Street Level	2A
2013.03	Supervised Visitation		0		u			Supervised Visitation	A	Street Level	2A
2013.04	File Room		0		u			Childcare Center	A	Street Level	2A
2013.05	Office		0		G Station			Childcare Center	A	Street Level	2A
2013.06	Open Office		0		u			Childcare Center	A	Street Level	2A
2013.07	Reception		0		u			Childcare Center	A	Street Level	2A
2013C	Work Room		0		u			Childcare Center	A	Street Level	2A
2013D	Lunch Room		0		u			Childcare Center	A	Street Level	2A
2021A	Visitation		0		u			Supervised Visitation	A	Street Level	2A
2021B	Visitation		0		u			Supervised Visitation	A	Street Level	2A
2021C	Visitation		0		u			Supervised Visitation	A	Street Level	2A
2305.01	N ADA OFFICE		0		u			SCIENCE		2	
2305.02	N OFFICE		0		u			SCIENCE		3	
2305.03	N OFFICE		0		u			SCIENCE		3	
2305.04	N OFFICE		0		u			SCIENCE		3	
2305.05	N OFFICE		0		u			SCIENCE		3	
2305.06	N OFFICE		0		u			SCIENCE		3	
2305.07	N OFFICE		0		u			SCIENCE		3	

2

1 **Rooms** data can come from any external system, or can be built using the Rooms Editor.

2 Optional data, such as Department, Building, Location, Phase, etc. can be added to the **Room** records to allow filtering when running reports.

3 **Item Sets** are created to group together a collection of **Items** comprising the contents of a Room.

- Sets are assigned to **Rooms**.
- New **Sets** can be cloned from any existing **Set**.

4 **Standard Sets** can be assigned to multiple rooms. These can be created up-front or added on-the-fly.

- Standard Sets** are assigned a **Set Code** and **Description**, unaffiliated with specific Rooms.
- When information in a **Standard Set** is changed, it is applied throughout the project to all **Rooms** that the **Set** has been applied to.

5 **Unique Sets** are Sets that only apply to a single Room.

- Unique Sets** do not require a **Set Code** or **Description**.
- When a **Set Code** and **Description** are added, the **Set** becomes a **Standard Set** and is available for assignment to multiple **Rooms**.

Item Set Editor Standard Item Set  
G Station - G Work Station

Filter by Item Class: (Blank for all)

Sort	Qty	Item Code	Item Name	Mtgr	Product Name
1	1	G	Workstation - G	Haworth	Places
2	1	G-1131	Task Chair - F, G & H Stations	Haworth	Zody
3	2	G-1301	Guest Chair - F & G Stations	Haworth	Zody

Standard Item Set: Assign a [Set Code] and [Description] to make this set available for assignment to other rooms. If this is a unique room, leave these fields blank.

Set Code: G Station  
Description: G Work Station

Assigned To: 2013.05 Office

4

Item Set Editor Unique  
2010H - Resource Library

Filter by Item Class: (Blank for all)

Sort	Qty	Item Code	Item Name	Mtgr	Product Name
1	1	A-800	Recycling Center	Arconas	Temptation Series
0	5	C-302	Metal Shelving - 12" Deep	Ironbound Metal Products	Utility Shelving
0	4	C-303	Metal Shelving - 12" Deep	Ironbound Metal Products	Utility Shelving
0	1	E-119	Conference Table - Round	Krug	Millennium Series
0	6	G-1505	Conference Chair - Perimeter Stack Ch	Haworth	Improv Series

Standard Item Set: Assign a [Set Code] and [Description] to make this set available for assignment to other rooms. If this is a unique room, leave these fields blank.

Set Code:  
Description:

Assigned To:

5



1

### Reports

Sort Title Description

1	Profile	Project profile
2	Manufacturers	List of Manufacturers, alphabetically by company.
3	Manufacturers and Representatives	List of Manufacturers and rep/dealer
4	Recap - Rooms	Recap of Rooms and assigned sets
5	Recap - Sets	Recap of Sets and assigned rooms.
6	Recap - Items Library	Recap of Items Library with total quantities
7	Recap - Pallet Library	Recap of Pallet Library with total quantities
8	Recap - Items by Manufacturer	Recap of Items Library with total quantities, grouped by Mfgr.
9	Room Detail	Room by room listing of items & quantities
10	Set Detail	Item Sets with abbreviated item info, quantities and rooms
11	Specifications	Specification sheet "I"- Items w/ Mfg.
12	Specification - Items	Specification sheet "Ia"- Items w/ Qty and Cost
12.1	Specification - Items	Specification sheet "Id"
12.1	Specification - Items	Specification sheet "Ic" - "CAY"
13	Specification - Items	Specification sheet "Ib"- Items w/ Qty
14	Specification - Pallet	Specification sheet "P"- Pallet
15	Quantification - Items	Quantification & room assignment - Furnishings
16	Quantification - C.O.M.	Quantification & room assignment - COM
17	Quantification - Finishes	Quantification & room assignment - Finishes
18	Budget Summary - Items	Budget summary - Furnishings
19	Budget Summary - Pallet	Budget Summary - Pallet
20	Budget Summary - Room	Budget Summary - Furnishings by Room
21	Budget Summary - Discount	Budget, Items grouped on ItemClass,UnitCostBase/Disc/MkUp/Adj/Qty/Extended/C
22	Budget Summary - Item Totals by Room	Budget, Items grouped on ItemClass,UnitCostAdj/Qty/Extended by Room,w/SetC
31	Furnishings Specification	Item specification ("Ipt1") non-standard layout
32	Furnishings Specification	Item specification ("Ipt2") non-standard layout
34	Furniture and Equipment Bid Breakdown Schedule Breakdown sheet for bidde	

Report Date Format: m/d/yyyy Page Number Prefix: [ ]  
Report Date: 9/18/2020 Page number format: 1  
Use Today's Date: [x] 9/18/2020 Starting Page Number: 1  
Message stamp: ISSUED FOR PRICING

### Beautiful Deliverables.

1

A full set of standard reports provide **accurate deliverables** at a moment's notice addressing a variety of purposes.

2

Reports can be configured, filtered and adjusted in a number of ways, but will always retain a **consistent and professional look**.

3

**Save a few trees.** Reports are easy to review on-screen and can be posted on portals and through collaboration / information sharing platforms like Microsoft SharePoint®.

### Report Filtering

Specification - Items  
Specification sheet "Ia"- Items w/ Qty and Cost

Source: Assigned Items Only (Blank for "ALL")

Room Type: [ ] (Blank for "ALL")

Location: Second Flr. [ ]

Dept. Code: [ ]

Bldg. Code: [ ]

Phase Code: [ ]

Manufacturer: [ ] (Blank for "ALL")

Item Class: Desks & Casegoods [ ]

Report Note: [ ] (displayed below the report title)

3

### CMC LA

Los Angeles, CA  
Phase I Furnishings

#### Room Detail

Room Number	Set Code	PO-01	Department	101	TOTAL	19
Room Name	Location	F1	Building	A		
Room Type	Office		Phase			
101	Office	F1	A			1

#### Quantification - Items

Item Code	CR-02	Manufacturer	Dataveiser	TOTAL	11		
Name	Credezza	Number	Custom XO Credezza				
101	Office	PO-01	F1	101	A	I	1
102	Staff/Visitor/Lounge	PO-01	F2	102	B	II	1
103	Procedure Room	A-01	F2	103	C	III	1
104	Procedure Room	A-01	F2	104	C	IV	1
105	Reception Room	A-01	F2	104	C	V	1
106	Diagnostic Room	A-01	F2	104	C	V	1
107	Ultrasound	A-01	F2	104	C	V	1
108	Tissue Culture	A-01	F2	104	C	V	1
110	Office, Ig	PO-02	F3	104	C	V	1
111	VIP Private Waiting	PR-01	F2	101	C	I	1

#### Specification - Items

Item Code: CR-02  
Name: Credezza  
Manufacturer: Dataveiser

Model Number: Custom XO Credezza

Description: Wood veneer credezza w/ open wood storage bin w/ aluminum fin above 2 sliding doors in frosted glass. Frosted mirrored glass top with an aluminum edge. Clear finished aluminum tapered legs.

Finish / Color: Veneer: 200 Natural Anigre Grade 2

Dimensions: 60W X 200 X 39H

Height: [ ]

Construction: [ ]

Top Edge: Glass top, Mirrored frosted glass/ aluminum edge

Manufacturer: Dataveiser  
Contact: Jean-Guy Pothier / Archibip  
Address: P.O. BOX 921700  
Los Angeles CA, 90098  
Phone: (323) 654-9007  
Fax: [ ]  
Email: [ ]  
Ship To: ACME Inc., 1900 Another Avenue, Los Angeles, CA 90014

Rep / Dealer: [ ]  
Contact: [ ]  
Address: [ ]  
Phone: [ ]  
Fax: [ ]  
Email: [ ]  
Shipping Instructions: Per installer's instructions.

Notes:  
1. Provide all Fire testing information upon delivery of items.  
2. Packaging and Shipping is included in net pricing.

REVISIONS  
October 17, 2008  
Page P-1 of 1

Reports can be **published** to Adobe Acrobat PDF®, any type of Microsoft Office® document, Microsoft OneNote®, Microsoft Publisher®, Adobe InDesign®, and other publishing software.

Data from tables, queries and reports can be **exported** to Microsoft Excel®, XML, BIM systems, drawing files and other databases.

Customized reports, branding and other enhancements are unlimited and cost effective using **Microsoft Access®** tools and methods.



**Getting Started:**

- A complete User’s Guide is maintained online.
- Technical assistance for installation is included with license purchases.
- Introductory training packages are available at discounted rates.

**Support Services:**

Earnest Development is committed to providing exceptional service and value:

- Training and on-site classes
- Support subscriptions
- Customizing
- Consulting
- Project support
- Custom database applications development

**System Requirements**

Microsoft Windows 10®.  
Microsoft Access 2016, throughO 365 32 bit and 64 bit  
Adobe Acrobat®. (recommended, not required)

For multi-user setup: LAN connection,  
R/W permission for server and project directories.

**Pricing:**

Perpetual software license, unlimited users, per site,  
\$2,750.

Support and maintenance subscription,  
\$750. per year.

Introductory training , interactive online  
sessions (approx. 2 hrs.), \$150.

Multi-license purchase discounts are available.

**Ordering:**

Earnest Development  
Online: <http://www.earnestdevelopment.com/desktop-products/prices-and-ordering>

Email: [earndev@earnestdevelopment.com](mailto:earndev@earnestdevelopment.com)  
Phone: 206.622.1950



*Earnest Development, LLC is a SB/WOB*

**Top 10 reasons for using Earnest iFs**

**Easy to use.** Task-specific and designed to work the way you do.

**High productivity.** Information is built quickly based on libraries, sets and standards. Automated data building routines, lookup lists and user-defined defaults result in fewer errors and omissions.

**Better budgets.** Unit pricing, discounts, mark-ups, quantities, COM, and extended totals are accurately calculated and easy to keep up to date.

**Flexibility.** Easily set up most any type of project, and manage any number of them.

**Deadlines made.** Throughout the process of creating and updating specifications, quantifications and budget numbers, reports are always ready and accurate.

**Conserve and re-use.** Specifications, notes and room sets can be saved as templates for re-use on project after project.

**Accuracy.** Calculations for quantities and cost are always up-to-date, consistent and accurate.

**Professional solution.** A mature and robust desktop application running on the premier database platform, Microsoft Access®.

**Beautiful Deliverables.** Polished and accurate.

**Exceptional Support.** Whenever you need it.