



Interior Furnishings Specifications, professionally executed. **Work in Earnest.** 

## Give your team every advantage.

**Earnest iFs** makes it easy to manage mountains of FF&E data, stay on top of revisions, and deliver flawless specifications.

When information is managed in a relational database it can be sorted, filtered, calculated and displayed in in endless ways. Add a well designed end-user interface and a variety of professional looking, ready-to-deliver reports and you've got **Earnest iFs**  $\circledast$ , the favorite "secret weapon" of furnishings specifiers.

## Earnest iFsv20 is here!

Specifications	Seating
Quantification	Case goods
Manufacturers	Files and Shelving
Dealers and Suppliers	Panels and Components
Budgets	Tables
Standardized room sets	Lighting
Unique room contents	Equipment
Room finishes	Accessories
Standardized notes	Carpet
Shipping instructions	Wall coverings
С.О.М.	Floor coverings

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206.622.1950 www.earnestdevelopment.com



**Earnest iFs** <sup>(\*)</sup> is an application designed specifically for architects, designers and facility managers.

Simply an ideal tool for managing furnishings specifications, quantification and budgets.

**Intuitive** and uncluttered end-user interface.

**Configurable** to suit a wide variety of projects and programming styles.

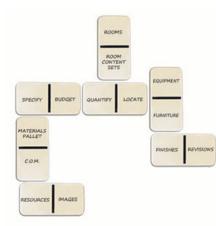
**Streamlines** the effort of data input, reporting and keeping up with changes.

Enforces data integrity and consistency.

**Flexible** to support different process and work-flow realities.

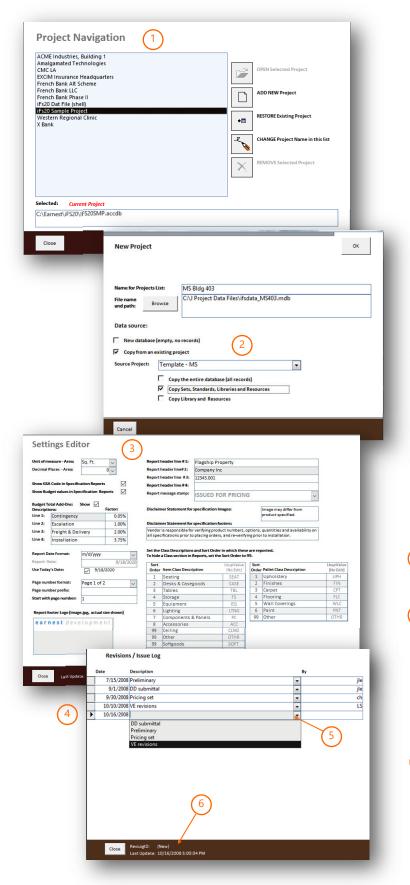
**Customizable**, open architecture running on Microsoft Access <sup>®</sup>.

True **quality assurance** that only a database application can provide.



Sample Demo + Associates Project iFs Sample Project Project Numbe 100000.00 Projects list name Project file Last Logged Revision 10/18/2019 or Furnishings Specifications Last Updated 9/16/2020 2:49:41 PM User Login Admin Project Libraries Reports Project Navigation Run Reports / Items → Settings Pallet Edit Report List Project Profile Notes → Revisions / Issue Log Resources Look-ups Quantities Advanced Utilities Space Standards Sets / Rooms About 🕜 Users Guide Room Finishes Settings Editor ne#1: Flagship Property Sq. Ft imal Places - Area: Report header line# 2: Company Inc Report header line #3: 12345.001 Show GSA Code in Specification Reports t header line #4: Report message stamp: ISSUED FOR PRICING dget Total Add-Ons: Show 🗹 Budget 1 Descript Line 1: Line 2: Image may differ from product specified. Contingency Escalation 0.05% 1.00% s and availability on Line 3: Freight & Deliver 2.00% responsible for verifying product nur cations prior to placing orders, and r Vendor all spec Line 4: Installation 3.75% Set the Class D m/d/yyyy 9/18/2020 Sort Order Item Class Description Sort Order Pallet Class Descrip Use Today's Date: 9/18/2020 1 2 Desks & Casegoods 3 Tables Page number format: Page 1 of 2 mber prefix: Storage tart with page Wall Co rings Lighting Report footer Logo ge.jpg, actual size s nts & Par earnest My New Project Na My Company Name Seating Close CH-09 Item Code: Lounge Chair Knall FH3316 Arm chair with swivel / tilt mechanise injection-molded aluminum 4 star ba glides. Base: Satin Chrome, Upholstery: COM Fabric 33.75" w x 37.5" d x 42" h, 14/5" ah, 22.5" sh, 31" sd 40 lbs Upholstered shell is glass-fiber reinforced polyurethane w/ fire retardant finish. Seat and back fully upholstered, glued with hand sewn edge Freestanding CSA Fur none de all fire testing information upon delivery 3. Packing and shipping is included in list pricing. F.008a Maharam et: Flora er: 460750 Woven fabri Color: 146 (Blue) Widen: 59" 90% wool, 10% Nylon tepe at Crypton (Al Stain Repe 23.1 az/h 60,000+ cycles, Martindale method Meets California bulletin #117, come le with bulletin #133 US/ used COM to own 2. Greenguard and Greenguard Gold Certified 3. Contains Recycled Content 4. Contains A Reformulated Antimicrobia 5. Maintenance: W/B+Steam-Clean with waterdiluted bo earnest development Vendor is responsible for verifying product numbers, options, quantities and availability on all specifications prior to placing orders, and re-verifying prior to installation. **ISSUED FOR PRICING** 10/8/2020 Page 1 of 2 2 206.622.1950 www.earnestdevelopment.com

earnestdevelopment | Seattle WA 98122 USA





# Handle multiple users and an unlimited number of projects.

Each **iFs** project is managed in a separate, independent data file. This keeps the files small and portable to work with when traveling and off-network.

In a networked environment, projects can be viewed and updated by the entire team simultaneously.

- Projects are created in just a few steps and can be jump-started with data brought in from other projects or your own in-house iFs project templates.
- Configuration settings and naming conventions make iFs the right tool for a wide variety of projects and programming styles.
- 4 **Revisions and milestones** are tracked and referenced to formal "Log" entries
- 5 Pull-down lists used in editors throughout the application support efficiency and accuracy.

**Lookup values** that populate the pull-down lists are editable and can be added on-the-fly.

6 A **timestamp** is automatically updated each time a record is changed.



The **Libraries** are manage individual specifications, organized into user-defined categories.

**The Items library** Includes furniture, fixtures, equipment and accessories organized into ten categories.

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- Each item specification can have multiple materials assigned from the Pallet library and
- Multiple standardized notes from the Notes library.

## The Pallet library

Materials and finishes that are associated with **items** in the Items library, like upholstery fabric, and **room finishes**, like carpet.

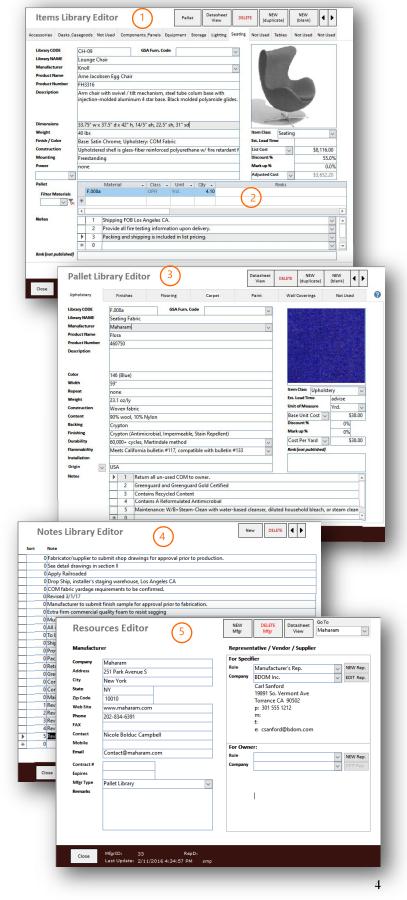
#### The Notes library

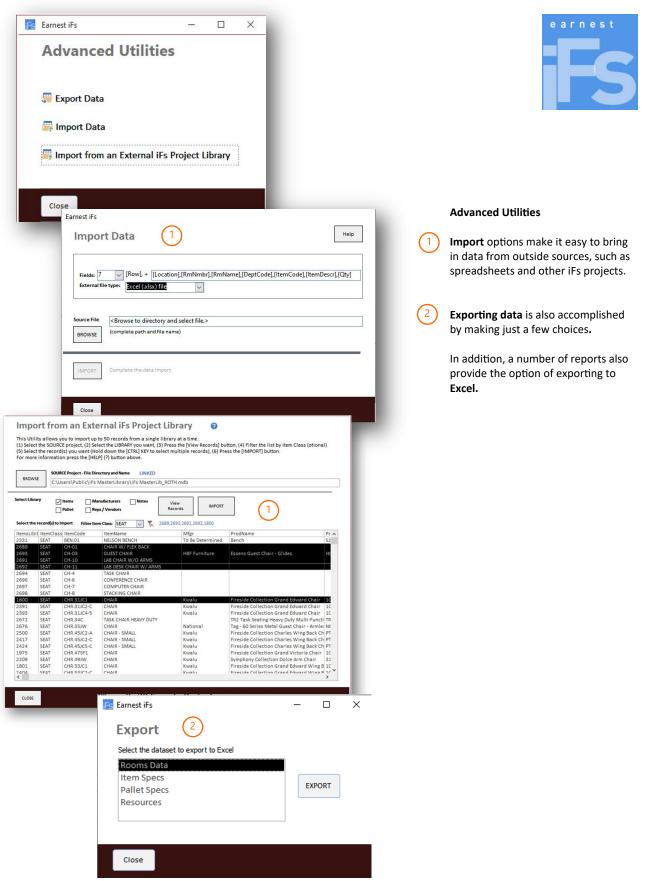
A running collection of standard notes that can be applied to any number of specifications.

## The Resources library

Contains company and contact information that can be assigned as:

- Manufacturer companies, or
- Representive/Dealer companies.







## Quantification

Quantification is an optional feature in **iFs**. In order for iFs to generate quantities, specifications are assigned to **Item Sets**, and **Item Sets** are assigned to **Rooms**.

1 **Rooms** data can come from any external system, or can be built using the Rooms Editor.

Optional data, such as Department, Building, Location, Phase, etc. can be added to the **Room** records to allow filtering when running reports.

3 Item Sets are created to group together a collection of Items comprising the contents of a Room.

- Sets are assigned to Rooms.
- New Sets can be cloned from any existing Set.

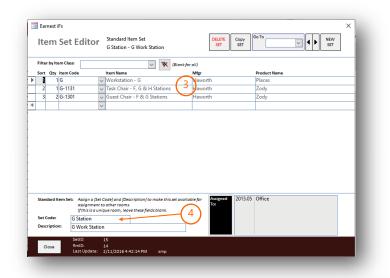
4 **Standard Sets** can be assigned to multiple rooms. These can be created up-front or added on-the-fly.

- Standard Sets are assigned a Set Code and Description, unaffiliated with specific Rooms.
- When information in a Standard Set is changed, it is applied throughout the project to all Rooms that the Set has been applied to.

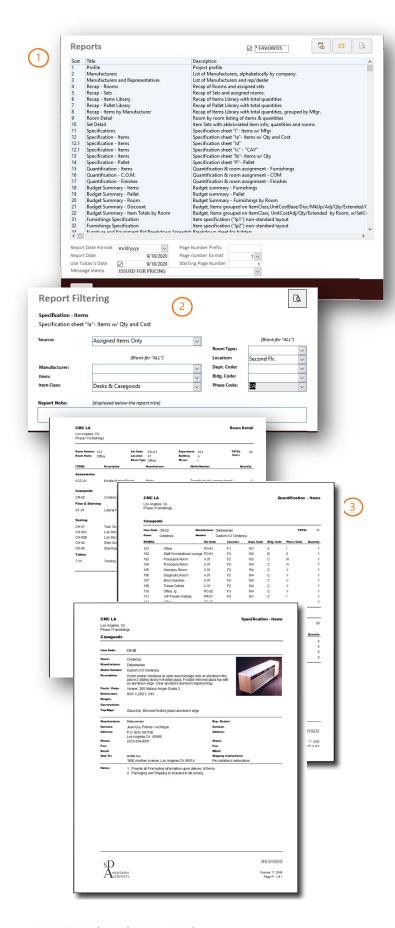
**Unique Sets** are Sets that only apply to a single Room.

- Unique Sets do not require a Set Code or Description.
- When a Set Code and Description are added, the Set becomes a Standard Set and is available for assignment to multiple Rooms.

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2010F	Office		0				~	~		Stategic Management	~	A .	Street Level	~	t
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2010H	Resource Library		0		/ U		~	~		Stategic Management	~	A ,	Street Level	~	t
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2013.01	Office		0		/	E Station	~	~		Supervised Visitation	~	A	Street Level	~	t
2013.02	Office		0		/ u		~	~		Supervised Visitation	~	A	Street Level	~	t
2013.03	Supervised Visitation		0		/ u		~	~		Supervised Visitation	~	A	Street Level	~	t
2013.04	File Room		0		/ U		~	~		Childcare Center	~	A	Street Level	~	t
2013.05	Office		0		/	G Station	~	~		Childcare Center	~	A	Street Level	~	t
2013.06	Open Office		0		/ U		~	~		Childcare Center	~	A	Street Level	~	t
2013.07	Reception		0	5	/ u		~	~		Childcare Center	~	A	Street Level	~	t
2013C	Work Room		0		/ u		~	~		Childcare Center	~	A	Street Level	~	t
2013D	Lunch Room		0		/ U		~	~		Childcare Center	~	A	Street Level	~	t
2021A	Visitation		0		/	Visitation Room	~	~		Supervised Visitation	~	A	Street Level	~	t
20218	Visitation		0		/	Visitation Room	~	~		Supervised Visitation	~	A	Street Level	~	
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	0		2-303		Metal Shelving - 12" Deep	Ironbound Metal Products	Utility Shelving
	0		-119	~	Conference Table - Round	Krug	Millennium Series
	0	60	G-1505	~	Conference Chair - Perimeter Stack Ch	n: Haworth	Improv Series
*				~			
	Stand	dard Ite	assig	nment to	ode] and [Description] to make this set evail other rooms.	tole for Assigned	





#### **Beautiful Deliverables.**

 A full set of standard reports provide accurate deliverables at a moment's notice addressing a variety of purposes.

2 Reports can be configured, filtered and adjusted in a number of ways, but will always retain a consistent and professional look.

3 Save a few trees. Reports are easy to review on-screen and can be posted on portals and through collaboration / information sharing platforms like Microsoft SharePoint<sup>®</sup>.

> Reports can be **published** to Adobe Acrobat PDF<sup>®</sup>, any type of Microsoft Office<sup>®</sup> document, Microsoft OneNote<sup>®</sup>, Microsoft Publisher<sup>®</sup>, Adobe InDesign<sup>®</sup>, and other publishing software.

Data from tables, queries and reports can be **exported** to Microsoft Excel<sup>®</sup>, XML, BIM systems, drawing files and other databases.

Customized reports, branding and other enhancements are unlimited and cost effective using **Microsoft Access** <sup>®</sup> tools and methods.

## **Getting Started:**

- A complete User's Guide is maintained online.
- Technical assistance for installation is included with license purchases.
- Introductory training packages are available at discounted rates.

Support Services: Earnest Development is committed to providing exceptional service and value:

- Training and on-site classes
- Support subscriptions
- Customizing
- Consulting
- Project support
- Custom database applications development

System Requirements Microsoft Windows 10<sup>®</sup>. Microsoft Access 2016, throughO 365 32 bit and 64 bit Adobe Acrobat<sup>®</sup>. (recommended, not required)

For multi-user setup: LAN connection, R/W permission for server and project directories.

**Pricing:** Perpetual software license, unlimited users, per site, \$2,750.

Support and maintenance subscription, \$750. per year.

Introductory training , interactive online sessions (approx. 2 hrs.), \$150.

Multi-license purchase discounts are available.

#### Ordering:

Earnest Development Online: http://www.earnestdevelopment.com/desktop-products/ prices-and-ordering

Email: earndev@earnestdevelopment.com Phone: 206.622.1950



## **Top 10 reasons for using Earnest iFs**

**Easy to use.** Task-specific and designed to work the way you do.

High productivity. Information is built quickly based on libraries, sets and standards. Automated data building routines, lookup lists and user-defined defaults result in fewer errors and omissions.

**Better budgets.** Unit pricing, discounts, mark-ups, quantities, COM, and extended totals are accurately calculated and easy to keep up to date.

Flexibility. Easily set up most any type of project, and manage any number of them.

**Deadlines made.** Throughout the process of creating and updating specifications, quantifications and budget numbers, reports are always ready and accurate.

**Conserve and re-use.** Specifications, notes and room sets can be saved as templates for re-use on project after project.

Accuracy. Calculations for quantities and cost are always up-to-date, consistent and accurate.

**Professional solution.** A mature and robust desktop application running on the premier database platform, Microsoft Access<sup>®</sup>.

Beautiful Deliverables. Polished and accurate.





Earnest Development, LLC is a SB/WOB

Exceptional Support. Whenever you need it.

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